

終身人壽保險
Whole Life Insurance

滙豐環球壽險計劃 HSBC Paramount Global Life Insurance Plan

守護未來 細味承諾
Savouring the promise of security

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HSBC Life
滙豐保險

滙豐人壽保險（國際）有限公司
HSBC Life (International) Limited

安心周全
栽種明日夢想



保障財富，守護未來

籌劃未來，不僅是為自己建構美好人生，而且更要確保家人擁有安穩的將來。滙瓏環球壽險計劃（「滙瓏環球」、「本計劃」或「本保單」）為提供終身人壽保障，以及靈活配合您的財富傳承計劃而設。無論您首要保障摯愛，還是增值財富，本計劃作為靈活的財富工具，都能大大提升您的財富管理能力。



持續守護

您可於第三個保單年度後或在保費繳付期內繳清所有保費後（以較後者為準），更改受保人¹多達三次，將這份關愛傳給繼承人。

此外，本計劃讓您為兒童保單委任第二保單持有人，確保在原有保單持有人不幸身故時，您的保單仍亦可由信任的人管理。



靈活支付賠償

本計劃提供兩種身故賠償支付選項，保單持有人可靈活選擇支付賠償，在受保人不幸身故時，其摯愛也可得到最佳的財政保障。身故賠償將根據所選的支付賠償選項以支付指定的受益人，但並不可在受保人身故後作出更改。基於保單之條款，身故賠償可以用一筆過全數支付，或分 10、20 或 30 年定期按每年支付，確保受益人的未來得到合適保障。



增值並守護您的財富

本計劃讓您的保單價值具備長線增長潛力，終身持續累積財富。

與此同時，市況的變動同時會為財務資產帶來不穩定的影響，所以我們為您提供保單價值管理權益的選項，在您需要更多穩定性的時候，鎖定部分的保單價值，以減少波幅帶來的影響。

守護摯愛 更進一步

我們深明人生會有難以預計的意外，所以本計劃為您提供附加保障，為突如其來的事未雨綢繆。



額外意外死亡保障³

毋須另繳額外保費，若受保人在 80 歲²前不幸因意外而導致死亡，受益人可額外獲發已繳基本計劃總保費⁴的 30% 作額外意外死亡保障賠償。

參考 Sam 的個案



45 歲的 Sam 是一名成功的商人，與身為家庭主婦的太太 Sally，育有一名 8 歲的兒子 George。他的兒子擁有音樂天賦，更夢想成為歐洲著名管弦樂團的小提琴家，所以夫婦倆投入大量資金以栽培兒子成才。

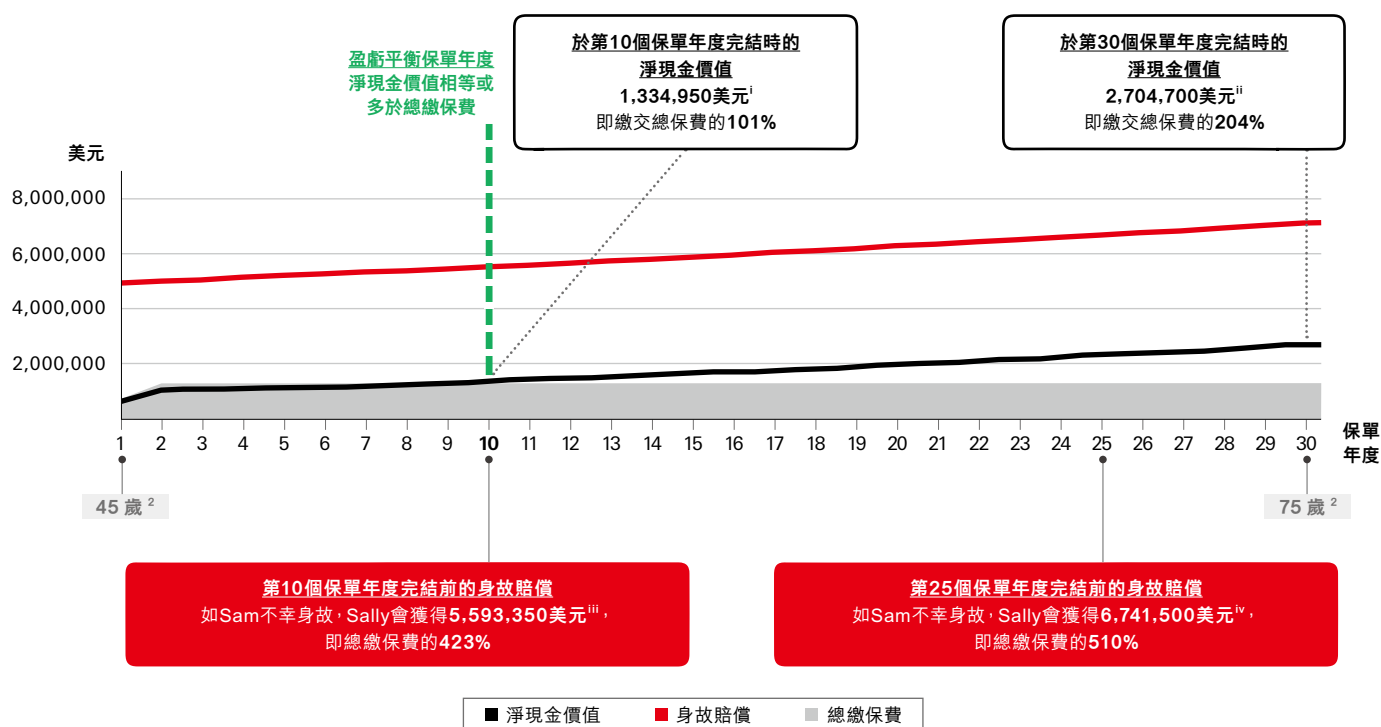
由於 Sam 是家中的唯一經濟支柱，另有 100 萬美元的樓宇按揭供款，如有不幸事情發生，他希望家人得到經濟保障。有見及此，他投保了滙瓏環球壽險計劃，以自己為保單的受保人，而太太則是受益人。

Sam 選擇投保滙瓏環球壽險計劃（分 2 年繳保費）以迎合所需

保單持有人及受保人	Sam	年繳保費	660,450 美元
受益人	Sally (妻子)	兩年總保費	1,320,900 美元
		保額	5,000,000 美元

情境 1

下圖說明了 Sam 所享的保障，透過保單的終身人壽保障，身故賠償金額會隨著時間增長，以支付家人的未來開支。如果他一直身壯力健，保單的現金價值可用作退休儲備，或藉著其長線潛力，作為傳承給下一代的重要遺產。



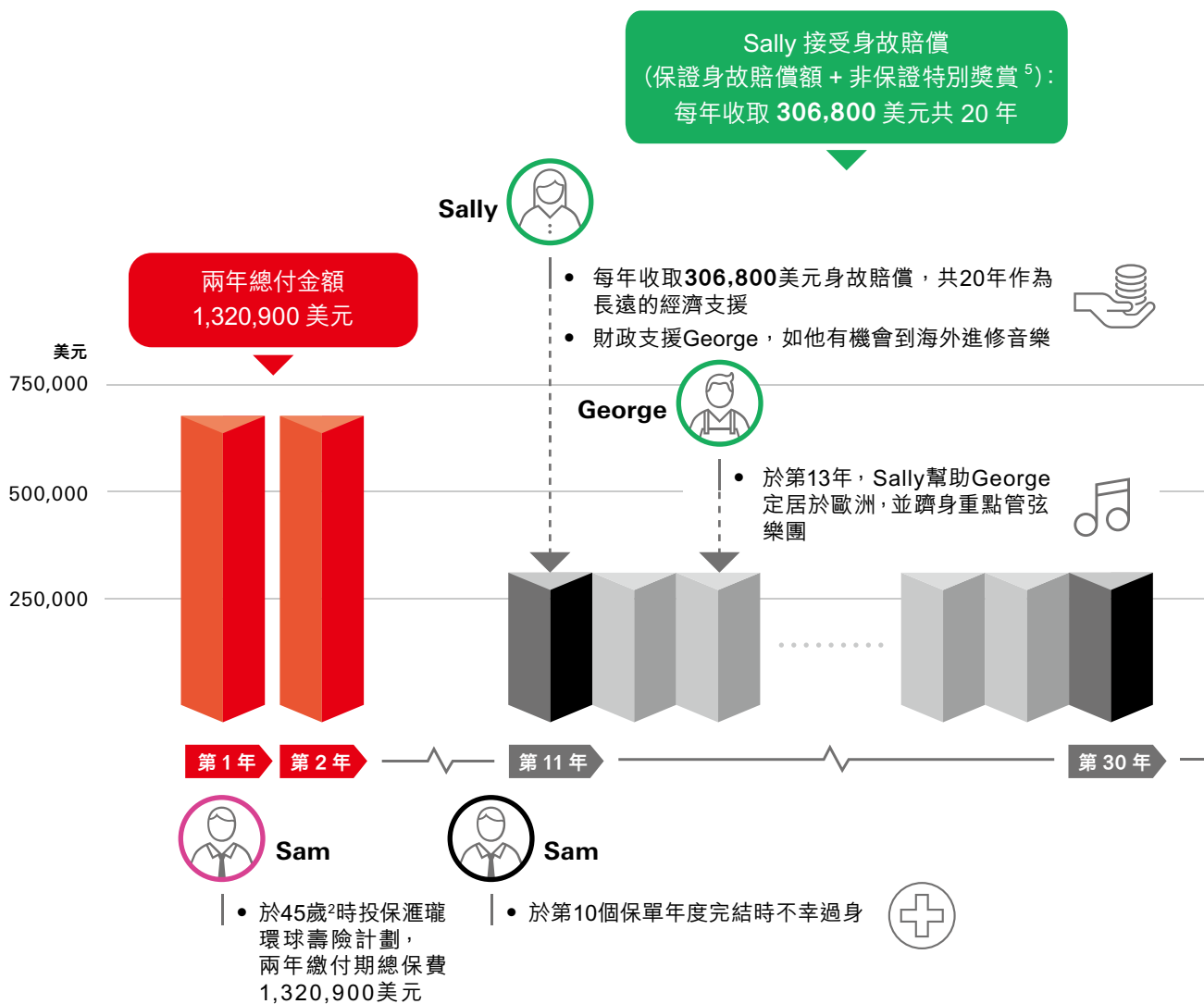
備註：

- 淨現金價值的計算為：保證現金價值 (1,056,750美元) + 非保證特別獎賞⁵ (278,200美元)
- 淨現金價值的計算為：保證現金價值 (1,056,750美元) + 非保證特別獎賞⁵ (1,647,950美元)
- 身故賠償金額的計算為：保證身故賠償額 (5,000,000美元) + 非保證特別獎賞⁵ (593,350美元)
- 身故賠償金額的計算為：保證身故賠償額 (5,000,000美元) + 非保證特別獎賞⁵ (1,741,500美元)

參考 Sam 的個案

情境 2

Sam 於 55 歲² 時不幸過身，根據 Sam 生前的身故賠償安排，Sally 會以 20 年分期的方式獲取 Sam 的身故賠償。Sam 不但要為家人提供足夠的財政支援，即使有意外事情發生，他們也能繼續享有同等的生活質素，另外更希望 George 有機會到海外進修音樂。這筆賠償款項可確保兩母子長遠的財政所需，如 George 能夠躋身歐洲的重點管弦樂團，更可幫補他在歐洲生活的開支。



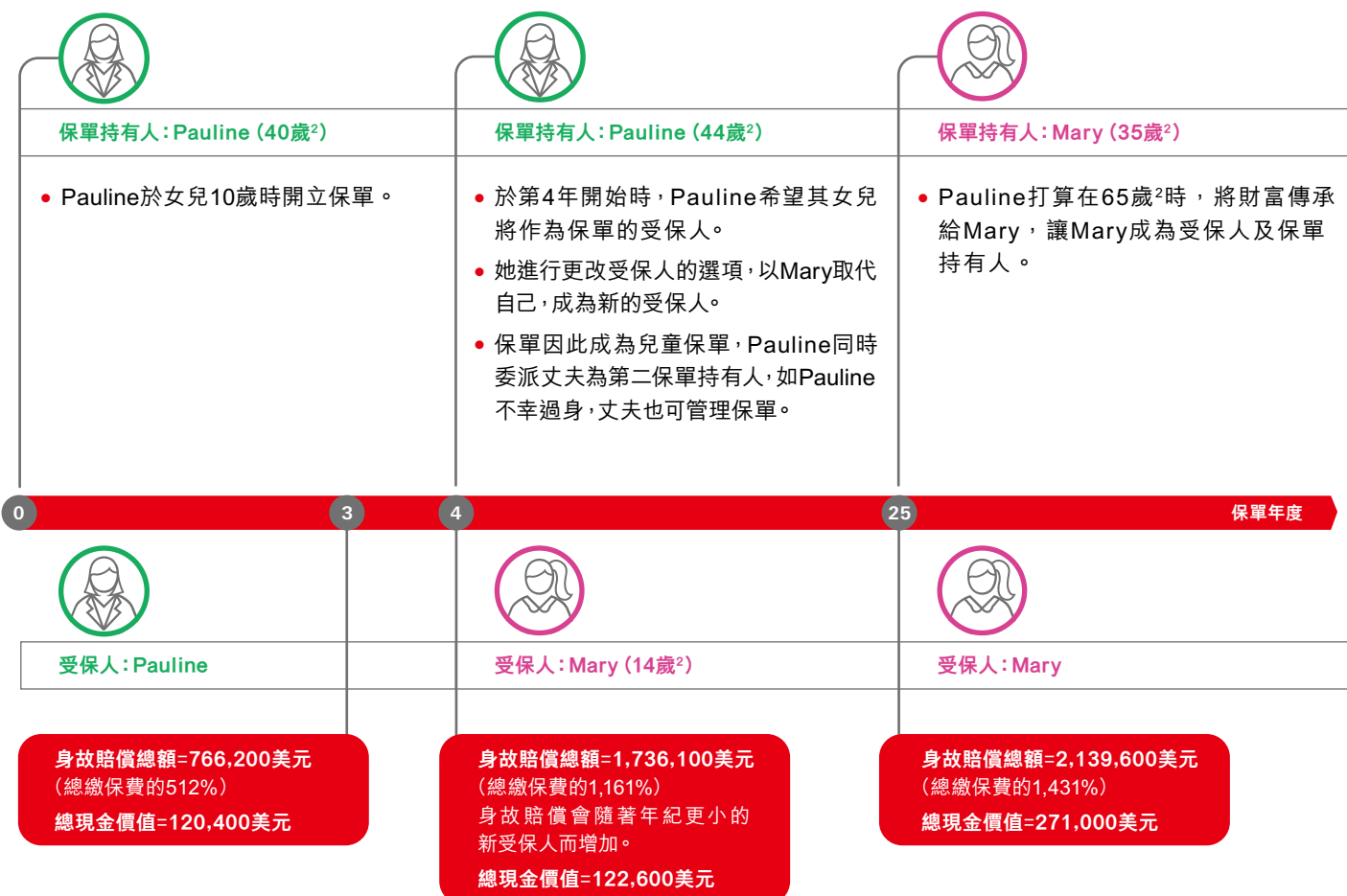
參考 Pauline 的個案



Pauline, 40 歲, 與丈夫擁有一名 10 歲的女兒 Mary。Pauline 希望以人壽保險作為家人的未來保障, 以及讓她靈活地傳承財富, 協助 Mary 在未來解決各種難題。基於上述條件, Pauline 選擇了滙瓏環球壽險計劃, 以自己為受保人, 女兒為受益人。

Pauline 選擇滙瓏環球壽險計劃 (躉繳保費) 以配合所需。

保單持有人及受保人	Pauline	躉繳保費	149,490 美元
受益人	Mary	保額	750,000 美元



Sam 及 Pauline 個案的假設：

- i. 上述個案均為假設，並僅作說明用途。
- ii. 上述個案為獨立個案，兩個情境並沒有任何關連。
- iii. Sam、Pauline 及 Mary 為非吸煙人士，居住在香港。
- iv. 在保單期內並未作出部分退保。
- v. 所有的保費在繳付保費期內已全數繳付。
- vi. 在本保單生效期並無借取保單貸款。
- vii. 特別獎賞⁵分配及投資回報於整個保單期內相對於原本所展示的假設為維持不變。
- viii. 適用於更改受保人¹的承保條款將由我們酌情決定，我們會根據每個個案的實際情況進行評估，各種考慮因素包括但不限於潛在死亡風險的任何變化、保單條款的修訂，以及最新的經濟前景。
- ix. Sam 個案剩餘的身故賠償保障金額將留於本公司中，並與由本公司不時釐定的非保證利息累積（假定為年利率1%），直到將所有保障金額支付予受益人為止。

計劃摘要

保費供款年期／ 投保年齡²

保費供款年期	投保年齡 ²
躉繳保費：	出生後 15 天至 75 歲 ²
年繳保費：	
2 年、3 年或 5 年	出生後 15 天至 70 歲 ²
10 年	出生後 15 天至 65 歲 ²

保單貨幣

美元

保單年期

終身

繳付保費方法

躉繳保費或按年透過以下方式繳付：

- 滙豐銀行戶口（首次保費）／任何銀行戶口（往後保費）；或
- 支票

保額

最低：750,000 美元（每份保單）
（如受保人是 18 歲² 或以下（以每名受保人計）最高保額為 5,000,000 美元）

身故賠償

基於保單之條款，如受保人於保單有效期內身故，其身故賠償款項為保證身故賠償加特別獎賞⁵（如有）及保單價值管理收益結餘（如有），並減去任何債項⁶，截至受保人身故之日。保證身故賠償將等同下表所列的保額百分比（「適用百分比」）。

受保人身故於	適用之百分比
指定周年日（即第十個保單周年日或緊隨於受保人年滿 70 歲 ² 的保單周年日，以較後者為準）之前	100%
指定周年日起首個保單年度內	95%
指定周年日起第二個保單年度內	90%
指定周年日起第三個保單年度內	85%
指定周年日起第四個保單年度內	80%
指定周年日起第五個保單年度內及往後期間	75%

身故賠償支付選項

您可在投保時或在保單簽發後，選擇身故賠償支付選項。基於保單之條款，受益人將以下列其中一個形式收取身故賠償：

- 一筆過全數支付（若保單持有人沒有選擇任何身故賠償支付選項，身故賠償將以此選項進行支付）；或
- 分期付款形式（只適用於沒有任何權益轉讓的保單）。

分期付款將按照您所選擇的年期每年支付予受益人：

- 10、20 或 30 年。剩餘的保障金額將留於本公司中，並與由本公司不時釐定的非保證利息累積，直到將所有保障金額支付予受益人為止。
- 任何時候，受益人無權更改保單持有人所設定的身故賠償支付選項。
- 如果受益人在分期領取身故賠償時死亡，則身故賠償的剩餘金額（或者，若受益人超過一個，該部分應歸於該身故受益人的身故賠償剩餘金額）會於受益人身故時將一次性支付予受益人的遺產。
- 保單持有人只能為所有受益人選擇一項身故賠償安排選項，並不可在受保人身故後作出更改。

如保單持有人未有根據保單指定受益人，將不可選擇分期支付身故賠償。

保證現金價值

保單期內任何時間的現金價值

保證現金價值是指保單在保單期內所累積的現金價值。此計算是根據當時的保額及保單附表所列明的現金價值。

淨現金價值

相等於在任何時候的保證現金價值加上特別獎賞⁵（如有）扣除任何債項⁶之後的金額。

特別獎賞⁵

特別獎賞（如有）是非保證的。任何潛在的特別獎賞金額將在宣派時由我們決定。

當您全數或部分退保或終止保單、或本保單失效，或當我們支付身故賠償時，我們將會派付特別獎賞（如有）。如您行使保單價值管理權益，部分保證現金價值及特別獎賞（如有）將被調撥至保單價值管理收益結餘，以積存生息。

我們將在相關的年結通知書上更新每個保單周年日的特別獎賞金額（如有）。保單年結通知書上所顯示的特別獎賞金額可能比之前所發出的保單年結通知書上所顯示的金額為低或高。有關主要風險因素的詳情，請參閱「主要風險－非保證利益」部分。

退保利益

如您在保單行使期內終止保單或部分保單，您將會獲得的金額

退保利益相等於：

- 保證現金價值；
- 加上特別獎賞⁵（如有）；
- 加上保單價值管理收益結餘（如有）；
- 減去任何債項⁶（如有）。

計劃摘要

部分退保

您可要求調減您的保單之保額從而部分退保。任何調減保額的申請需符合以下兩項最低限額要求，而有關的限額由本公司不時釐定：

- (i) 每次調減保額的最低金額；及
- (ii) 調減保額後之最低保額。

如欲申請部分退保，您必須以本公司指定的表格提交書面指示。如我們批核有關的要求，保單持有人將獲支付根據調減保額的部分所計算的淨現金價值。

在調減保額後，您的保單的已繳基本計劃總保費⁴將按比例調低，並於計算保證現金價值、特別獎賞⁵（如有）及身故賠償時，根據保單條款作出相應調整。調減保額生效時，我們將向您簽發經修訂的保單文件。

在部分退保後，退回金額可能包括我們根據調減保額的部分釐定及宣派的部分特別獎賞⁵（如有）。

保單價值管理權益

在本保單已生效 20 個保單年度或以上後，若沒有未償還的債項，而所有到期保費亦已繳付，您將可申請行使此項權益以鎖定本計劃中的部分淨現金價值。您選擇鎖定的金額在行使保單價值管理權益後是保證的，並會被調撥至保單價值管理收益結餘以非保證息率積存生息，而該息率將由本公司不時釐定。若申請行使此項權益，您必須以本公司指定的表格提交書面指示。

行使此項權益需受下列兩項最低限額要求所限制，而有關的限額均由本公司不時釐定及調整，並不會提前通知保單持有人：

- (i) 每次調撥的淨現金價值；及
- (ii) 此項權益行使後剩餘的保額。

在行使此項權益後，本保單的保額及已繳基本計劃總保費⁴將按比例調整和減少，在計算保證現金價值、特別獎賞⁵（如有）及身故賠償時，亦會進行相應的調整。如有關行使保單價值管理權益的要求獲本公司批准，保單批註及經修訂的保單附表將會簽發予保單持有人。此項權益一經行使，將不能取消、終止或逆轉。

保單價值管理收益結餘

指行使保單價值管理權益調撥入本保單下，按本公司具絕對酌情權不時釐定的非保證息率積存生息，並減去所有已提取之金額。保單持有人可隨時以書面填妥並提交本公司指定的表格，以現金方式提取本保單下的保單價值管理收益結餘（如有）。

更改受保人¹

您可於第三個保單年度後或於保費繳付期內繳清所有保費後（以較後者為準），享有更改受保人多達三次。更改受保人須提供可保證明及由本公司按受保人的承保條件而批核。

每次更改受保人時（更改須經本公司批核），保單均為受保人提供終身保障。不可異議條款亦將同時適用，重新計算有關年期。

任何因更改受保人而令新保額少於原來保額，保單持有人可支付額外保費以申請增加新受保人之保額至最多原來保額。任何此類要求均需受現行監管要求約束，並由本公司酌情決定。

第二保單持有人

在保單條款約束下，保單持有人可於任何時候為兒童保單指定一名第二保單持有人。此選項只適用於沒有任何權益轉讓的保單。

如第二保單持有人成為新保單持有人，第二保單持有人須於指定條件及受保單條款約束下，履行保單持有人的所有責任，並可行使保單持有人的所有權利。

有關詳盡條款、細則及除外事項，請參閱第二保單持有人的相應條款。

附加保障

額外意外死亡保障³（毋須另繳保費）

有關詳盡完整條款、細則及不保事項，請參閱附加保障的相應條款。

重要事項

冷靜期

滙瓏環球壽險計劃是一份具備儲蓄成分的終身人壽保險計劃。部分保費將用作支付保險及有關費用，包括但不限於開立保單，售後服務及索償之費用。

如您對保單不滿意，您有權透過發出書面通知取消保單及取回所有已繳交的保費及保費徵費，但可能須經過市值調整（適用於躉繳保費保單）（見以下部分關於市值調整之詳情）。如要取消，您必須於「冷靜期」內（即是為緊接人壽保險保單或冷靜期通知書交付予保單持有人或保單持有人的指定代表之日起計的 21 個曆日的期間（以較早者為準）），在該通知書上親筆簽署作實及退回保單（若已收取），並確保滙豐人壽保險（國際）有限公司設於香港九龍深旺道 1 號滙豐中心 1 座 18 樓的辦事處直接收到該通知書及本保單。

冷靜期結束後，若您在保單年期完結之前取消保單，預計的淨現金價值可能少於您已繳付的保費總額。

躉繳保費保單之 市值調整

在冷靜期內，躉繳保費保單會受市值調整所影響。市值調整指於本公司收到取消保單通知時躉繳保費之投資價值低於已付躉繳保費金額的差額（如有）。

自殺條款

若受保人在簽發日期或保單復效生效日期或最後一次更改受保人¹的生效日期（以較後者為準）起計一年內自殺身亡，無論自殺時神志是否清醒，我們須向保單持有人之保單支付的身故賠償，將只限於保單持有人自保單日期起已繳付給我們的保費金額，減去我們已向受益人支付的任何金額。

若受保人由增大保額的日期起計一年內自殺身亡，無論自殺時神志是否清醒，於決定身故賠償時，有關保額提升將視為無效，而因增加保額而繳付的額外保費將被退還。

保單貸款

您可申請保單貸款，惟貸款額（任何未償還的貸款）不得超過保證現金價值扣除任何債項⁶後餘額的 90%。貸款息率由本公司釐定並有可能不時變動，本行將向您發出通知。

進行任何部分退保或行使保單價值管理權益後，可能會減少本保單的保證現金價值及身故賠償。於保單部分退保後，本公司可按酌情權宣派調減保額部分中應佔的特別獎賞⁵（如有），而該金額（如有）將成為部分退保付款的部分支付金額，並須受有關要求約束。有關部分退保的詳細條款及細則，請參閱保單條款。當保單貸款及應付利息超過保證現金價值時，保單將可能失效。

請留意，保單內任何債項⁶將由保單支付款項中扣減。本公司申索任何債項⁶均比保單持有人或受益人或保單受讓人或其他人的任何申索優先。

**稅務申報及
金融罪行**

本公司可不時要求您提供關於您及您保單的相關資料，以履行本公司及其他滙豐集團成員對香港及外地之法律或監管機構及政府或稅務機關負有的某些責任。若您未有向本公司提供其要求之資料或您對滙豐集團成員帶來金融罪行風險，便會導致以下保單條款列出的後果，包括本公司可能：

- 作出所需行動讓本公司或滙豐集團成員符合其責任；
- 未能向您提供新服務或繼續提供所有服務；
- 被要求扣起原本應繳付予您或您的保單的款項或利益，並把該等款項或利益永久支付予稅務機關；及
- 終止您的保單。

如有任何利益或款項被扣起及／或保單被終止，您從保單獲取之款項加上您在保單終止前從保單獲取之款項總額（如有）可能會少於您已繳保費之總額。本公司建議您就稅務責任及有關您保單的稅務狀況尋求獨立專業意見。

保單終止條款

我們有權於以下任何情況之下終止您的保單：

- 如果您未能在寬限期屆滿前繳付到期保費；
- 保單貸款加應付利息大於未減去任何未償還保單貸款、利息和未付之保費前的保證現金價值；
- 若我們合理地認為繼續維持您的保單或與您的關係會使我們違反任何法律，或任何權力機關可能對我們或集團成員採取行動或提出譴責；或
- 根據任何附加保障的條款終止您的保單。

有關終止條款的詳情請參閱保單條款。

適用法例

規管保單的法律為百慕達法律。然而，如在香港特別行政區提出任何爭議，則香港特別行政區法院的非專屬司法管轄權將適用。

漏繳保費

我們會給您 30 日的繳付保費寬限期。倘若您在寬限期完結時未能付款，而您的保單於有關未付保費之到期日前一天計算的保證現金價值減去任何未償還保單貸款、利息和未付之保費（如有）大於未付保費金額，我們將向您授予一筆自動保費貸款，以支付到期保費。有關貸款將按我們不時釐定的息率計息。如當時的保證現金價值減去任何未償還保單貸款、利息和未付之保費（如有）不足以支付到期保費，您的保單將會失效，而我們將向您支付於第一次未付保費到期當天的任何淨現金價值。

主要風險

信貸風險及無力償債風險

滙瓏環球乃一份由本公司簽發的保單，因此，**您受本公司的信貸風險所影響**。您支付的保費將成為本公司資產的一部分，您對任何該等資產均沒有任何權利或擁有權。如追討賠償，您只可向本公司追索。

非保證利益

計算特別獎賞⁵（如有）的分配並非保證，並會由本公司不時釐定。派發特別獎賞⁵與否以及特別獎賞⁵的金額多少，取決於本公司就保單資產之投資回報表現以及其他因素，包括但不限於賠償、失效率、開支等及其長期表現之展望。主要風險因素進一步說明如下：

- **投資風險因素** – 保單資產的投資表現受息率水平、其前景展望（此將影響利息收入及資產價值）、增長資產的價格波動及其他各種市場風險因素所影響，包括但不限於貨幣風險、信貸息差及違約風險。
- **賠償因素** – 實際死亡率及發病率並不確定，以致實際的身故賠償或生活保障支付金額可能較預期為高，從而影響產品的整體表現。
- **續保因素** – 實際退保率（全數或部分退保）、保單失效率及保單價值管理權益的行使率並不確定，保單組合現時的表現及未來回報因而會受影響。
- **開支因素** – 已支出及被分配予此組保單的實際直接（如佣金、核保、開立保單及售後服務的費用）及間接開支（如一般經營成本）可能較預期為高，從而影響產品的整體表現。

從保單價值管理收益結餘（如適用）中賺取的利息是以非保證息率計算的，且本公司可能不時調整該息率。

延誤或漏繳到期的保費之風險

任何延誤或漏繳到期保費或會導致保單失效，您可收回的款額（如有）或會明顯少於您已繳付的保費。

退保之風險

如您在早期全數或部分退保，您可收回的款額或會明顯少於您已繳付的保費。

流動性風險

我們期望您可以在整個保單年期持有保單。如您因任何非預期事件而需要流動資金，可以根據保單相關條款申請保單貸款或作全數或部分退保。但這樣可能導致保單失效或保單較原有之保單年期提早被終止，而可取回的款項（如有）可能會少於您已繳付的保費。

若您行使保單價值管理權益，保單的現金價值總和（用作計算保單的退保價值和身故賠償之用）在未來某個時間，可能會較您不行使此權益的情況較低或較高。

通脹風險

由於通貨膨脹的緣故，您需要考慮到將來的生活費很可能較今天的為高。因此，即使本公司履行其所有合約義務，您或您所指定的受益人將來從本保單收到的實質金額可能較低。

保單貨幣風險

您須承受匯率風險。如保險計劃的貨幣單位並非本地貨幣，或如您選擇以保單貨幣以外的其他貨幣支付保費或收取賠償額，您實際支付或收取的款額，將因應本公司不時釐定的保單貨幣兌本地／繳付保費貨幣的匯率而改變。匯率之波動會對款額構成影響，包括但不限於繳付保費、保費徵費及支付的賠償額。

轉讓您的保單的風險

倘若您的保單轉讓予貸款人（即受讓人）作為抵押品，您將會承受利率風險，該風險可能增加償還貸款的成本和增加未能償還貸款的風險。一旦在相關轉讓或貸款協議或其他類似性質的信貸協議下未能償還債務或償還貸款，受讓人可代表您行使保單退保的權利。您將可能因此失去人壽保險保障及其他利益。

本公司將會先向受讓人支付身故賠償或其他賠償（除非該受讓人另行指示），然後將身故賠償或其他賠償的任何餘額支付給保單持有人或受益人（視情況而定）。

您亦可能面臨保單資料及個人資料被交予受讓人的風險。

有關分紅保單

我們發出的分紅人壽保單提供保證及非保證利益。保證利益可包括身故賠償、保證現金價值及其他利益，視乎您所選擇的保險計劃而定。非保證利益由保單紅利組成，讓保單持有人分享人壽保險業務的財務表現。

「滙瓏環球壽險計劃」的保單紅利（如有），將以下列方式派發：

特別獎賞⁵是指於保單提早終止（例如因為身故、退保）或行使保單價值管理權益時宣派。

特別獎賞⁵的金額會視乎宣派前整段保單期的表現，以及當時的市場情況而不時改變，實際金額於派發時才能確定。

有關詳情，請參閱本產品冊子內「計劃摘要」部分。

特別獎賞⁵會受哪些因素影響？

特別獎賞⁵（如有）並非保證，特別獎賞⁵的金額多少及是否派發取決於包括但不限於下列因素：

- 保單資產的投資回報表現；
- 賠償、失效率及營運開支；及
- 對投資的長期表現的預期以及上述其他因素。

若長遠表現優於預期，特別獎賞⁵金額將會增加；若表現較預期低，則特別獎賞⁵金額將會減少。

有關主要風險因素的詳情，請參閱本小冊子內「主要風險－非保證利益」部分。

分紅保單有甚麼主要的優勢？

分紅保單相對其他形式的保單的主要特點在於您除了可獲保證利益外，亦可於投資表現優於支持保證利益所需的表現時，獲取額外的特別獎賞⁵。表現越佳，特別獎賞⁵會越多；反之，表現越差，特別獎賞⁵亦會減少。

保單紅利的理念

建立共同承擔風險的機制

我們對您的分紅保單的表現有明確的利益，因為我們分紅業務的運作遵從您我共同承擔風險的原則，以合理地平衡我們的利益。我們會就派發給您的特別獎賞⁵水平進行定期檢討。過往的實際表現及管理層對未來長期表現的預期，將與預期水平比較作出評估。倘若出現差異，我們將考慮透過調整特別獎賞⁵分配，與您分享或分擔盈虧。

公平對待各組保單持有人

為確保保單持有人之間的公平性，我們將慎重考慮不同保單組別（例如：產品、產品更替、貨幣及繕發年期）的經驗（包括：投資表現），務求每組保單將獲得最能反映其保單表現的公平回報。為平衡您與我們之間的利益，我們已成立一個由專業團隊組成的專責委員會，負責就分紅保單的管理和特別獎賞⁵的釐定提供獨立意見。

長遠穩定的回報

在考慮調整特別獎賞⁵分配的時候，我們會致力採取平穩策略，以維持較穩定的回報，即代表我們只會因應一段期間內實際與預期表現出現顯著差幅，或管理層對長遠表現的預期有重大的改變，才會作出調整。

我們也可能在一段時間內減低平穩策略的幅度，甚至完全停止採取穩定資產價值變化的平穩策略。我們將會為保障其餘保單持有人的利益而採取上述行動。例如，當採取平穩策略時的獎賞金額較不採取平穩策略時的獎賞金額為高時，我們可能會減低該策略的幅度。

投資政策及策略

我們採取的資產策略為：

- (i) 有助確保我們可兌現向您承諾的保證利益；
- (ii) 透過特別獎賞⁵提供具競爭力的長遠回報；及
- (iii) 維持可接受的風險水平。

分紅保單的資產由固定收益及增長資產組成。**固定收益資產**主要包括由具有良好信貸質素（平均評級為 A 級或以上）和長遠發展前景的企業機構發行之固定收益資產。我們亦會利用**增長資產**，包括股票類投資及另類投資工具如房地產、私募股權或對沖基金，以及結構性產品包括衍生工具，以提供更能反映長遠經濟增長的回報。

我們會將投資組合適當地分散投資在不同類型的資產，並投資在不同地域市場（主要是亞洲、美國及歐洲）、貨幣（主要是美元）及行業。這些資產按照我們可接受的風險水平，慎重地進行管理及監察。

有關分紅保單

目標資產分配

資產種類	長線目標分配比例 %
固定收益資產	55% - 75%
增長資產	25% - 45%

註：實際的分配比例可能會因市場波動而與上述範圍有些微偏差。

在決定實際分配時，我們並會考慮（包括但不限於）下列各項因素：

- 當時的市場情況及對未來市況的預期；
- 保單的保證與非保證利益；
- 保單的可接受的風險水平；
- 在一段期間內，經通脹調整的預期經濟增長；及
- 保單的資產的投資表現。

在遵守我們的投資政策的前提下，實際資產配置可能會不時偏離上述長期目標分配比例。

就已行使保單價值管理權益的保單，組成其保單價值管理收益結餘的資產將會 100% 投資於固定收益資產中。

積存息率

您可選擇行使保單價值管理權益，以調撥部分淨現金價值至保單價值管理收益結餘（如有）以累積生息（如有）。積存利息的息率並非保證的，我們會參考下列因素作定期檢討：

- 投資組合內固定收入資產的孳息率；
- 當時的市況；
- 對固定收入資產孳息率的展望；
- 與此積存息率服務相關的成本；及
- 保單持有人選擇將該金額積存的時間及可能性。

我們可能會不時檢討及調整用以釐定特別獎賞⁵（如有）及積存息率的政策。

欲了解更多最新資料，請瀏覽本公司網站 www.hsbc.com.hk/zh-hk/insurance/info/。

此網站亦提供了背景資料以助您了解我們以往的紅利派發紀錄作為參考。我們業務的過往表現或現時表現未必是未來表現的指標。

註

- 1 每名保單持有人可在保單下更改受保人多達三次。更改受保人只適用於第三個保單年度後或於保費繳付期內繳清所有保費後作出（以較後者為準）。更改受保人須提供可保證明及由本公司按受保人的承保條件而批核。任何相關的申請將會按每個個案而審視，並由我們按不同的因素，包括但不限於潛在的賠償風險、更改保單年期、當前的經濟前景等；而酌情決定。保單的保額、保證現金價值、特別獎賞⁵（如有）及身故賠償（如有）將會因更改受保人而有所調整，而相關的調整或會較現時的數字為高或低。任何因更改受保人而令新保額少於原來保額，保單持有人可支付額外保費以申請增加新受保人之保額至最多原來保額。任何此類要求均需受現行監管要求約束，並由本公司酌情決定。
- 2 受保年齡指受保人或保單持有人（視適用情況而定）在任何日期的下一個生日之年齡。
- 3 額外意外死亡保障將會於受保人年屆 80 歲²或支付有關賠償後或保單終止時（以較早者為準）終止。最高保障額將根據每張保單之核保決定而定。有關詳細條款及細則以及不保事項，請參閱附加保障之保單條款。
- 4 已繳基本計劃總保費是指截至受保人身故當日所有到期的保費總額（無論是否已實際繳付）。有關詳細條款及細則，請參閱保單條款。
- 5 特別獎賞（如有）的金額是非保證的，並按本公司的酌情權宣派。
- 6 債項指所有未償還的保單貸款，或按照本保單借取的自動保費貸款，加上該等貸款的任何累計利息及任何未繳付之保費或款項。

更多資料

策劃未來的理財方案，是人生的重要一步。我們樂意助您評估目前及未來的需要，讓您進一步了解「滙豐環球壽險計劃」如何助您實現個人目標。

歡迎蒞臨滙豐分行，以安排進行理財計劃評估。

瀏覽 www.hsbc.com.hk/insurance

親臨 任何一間滙豐分行



您可透過二維碼
瀏覽產品的相關網頁。

滙瓏環球壽險計劃

滙豐人壽保險（國際）有限公司

HSBC Life (International) Limited 滙豐人壽保險（國際）有限公司（「本公司」或「我們」）是於百慕達註冊成立之有限公司。本公司為滙豐集團旗下從事承保業務的附屬公司之一。

香港特別行政區辦事處

香港九龍深旺道 1 號滙豐中心 1 座 18 樓

本公司獲保險業監管局（「保監局」）授權及受其監管，於香港特別行政區經營長期保險業務。

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2022 年 6 月

滙豐人壽保險（國際）有限公司榮獲以下獎項：

HSBC Life (International) Limited
(Digital Policy Value Projections)



投委會
IFEC | 投資者及理財教育獎
Investor and Financial
Education Award 2021



由滙豐人壽保險（國際）有限公司（註冊成立於百慕達之有限公司）刊發
Issued by HSBC Life (International) Limited (Incorporated in Bermuda with limited liability)



Sealed and secured
for tomorrow



Protect your wealth, safeguard the future

When it comes to planning for the future, it's not only how good a life you can build for yourself but how secure a future you can ensure for your loved ones. HSBC Paramount Global Life Insurance Plan ("Paramount Global", "the Plan" or "the Policy") is designed to offer you the certainty of lifetime protection and the flexibility to meet your legacy planning needs. Whether your priority is to safeguard your loved ones' future or grow your wealth, the Plan is a versatile financial tool that greatly enhances your wealth management capabilities.



Protection continuity

To pass on your wealth, you can change the Life Insured¹ to **transfer the coverage of the Policy to your successors**, up to 3 times, after the 3rd Policy Anniversary or after the end of the premium payment period provided that all premiums are paid up, whichever is later.

Best of all, you can take full control of the Policy to cope with unforeseen circumstances. The Plan allows you to **nominate a Contingent Policyholder for your juvenile policy(ies)** to such that these Policy(ies) may be managed by someone you trust in the unfortunate event of the death of the primary Policyholder.



Settlement flexibility

The Plan offers 2 **Death Benefit Settlement Options**, giving the Policyholder the **flexibility to decide how best to take care of close ones financially in the unfortunate event of the Life Insured's passing**. The Death Benefit will be paid to the designated Beneficiary(ies) in accordance with the selected settlement option, which cannot be changed after the Life Insured's passing. Subject to the terms of the Policy, it will be made available as a lump sum payment or as regular instalments paid annually over 10, 20 or 30 years, to protect the Beneficiary(ies) in the future.



Grow and safeguard your wealth

The Plan is designed to potentially grow your policy value over the long term, so that your savings could accumulate continuously during the lifetime of the Life Insured.

At the same time, market volatility could have a destabilising effect on financial assets. That's why we provide you with the option to lessen the impact of such volatility by exercising the **Policy Value Management Option** to lock in a portion of your policy value when you want more certainty.

Further protection for your loved ones

We understand life can surprise us in unpleasant ways. That's why the Plan also offers a **Supplementary Benefit** to help you weather any storm on the horizon.



Additional Accidental Death Benefit³

With no additional premium required, your Beneficiary(ies) will receive an additional 30% of Total Basic Plan Premiums Paid⁴, should the Life Insured pass away from an accident before the age² of 80.

Let's look at Sam's story



Sam, 45, is a successful business owner whose wife, Sally, is a full-time housewife. They have an 8-year-old son, George, who is a musical prodigy who dreams of becoming a violinist in a leading European orchestra. The couple are devoting a lot of financial resources to nurturing their son's talent.

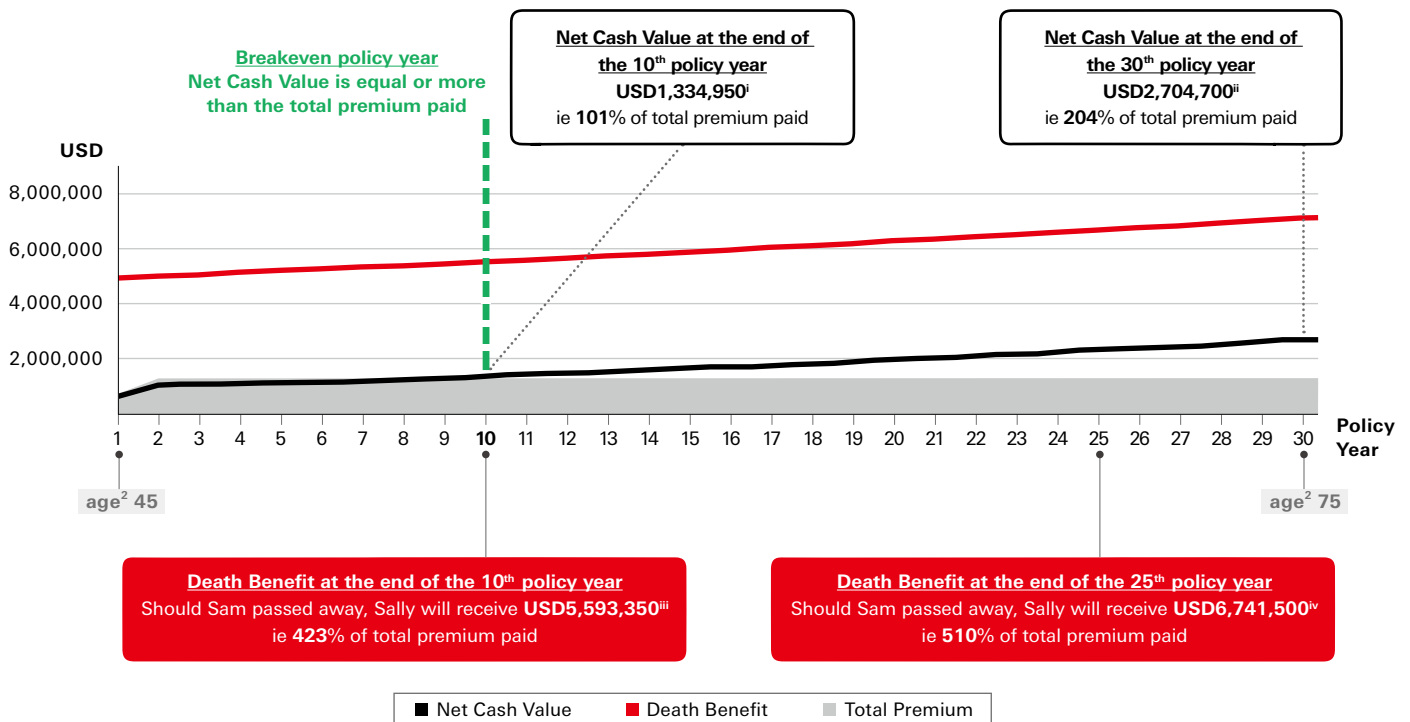
Since Sam is the only breadwinner in the family and has a USD1,000,000 mortgage to repay, he wants to ensure his family is well taken care of financially if anything happens to him. To that end, he takes out a Paramount Global policy, with himself as the Life Insured and his wife Sally as the Beneficiary.

Sam chooses HSBC Paramount Global Life Insurance Plan (2-year payment) to meet his needs

Policyholder and Life Insured	Sam	Annual Premium	USD660,450
Beneficiary	Sally (Wife)	2-Year total premium	USD1,320,900
		Sum Insured	USD5,000,000

Scenario 1

The below chart is an illustration of the protection Sam is entitled to. With his policy's Whole Life Guaranteed Protection, the Death Benefit increases over time to cover his family's future expenses. If he stays safe and sound, he can use the policy's cash value for his retirement or pass it on to the next generation as a significant estate with upside potential over the long run.



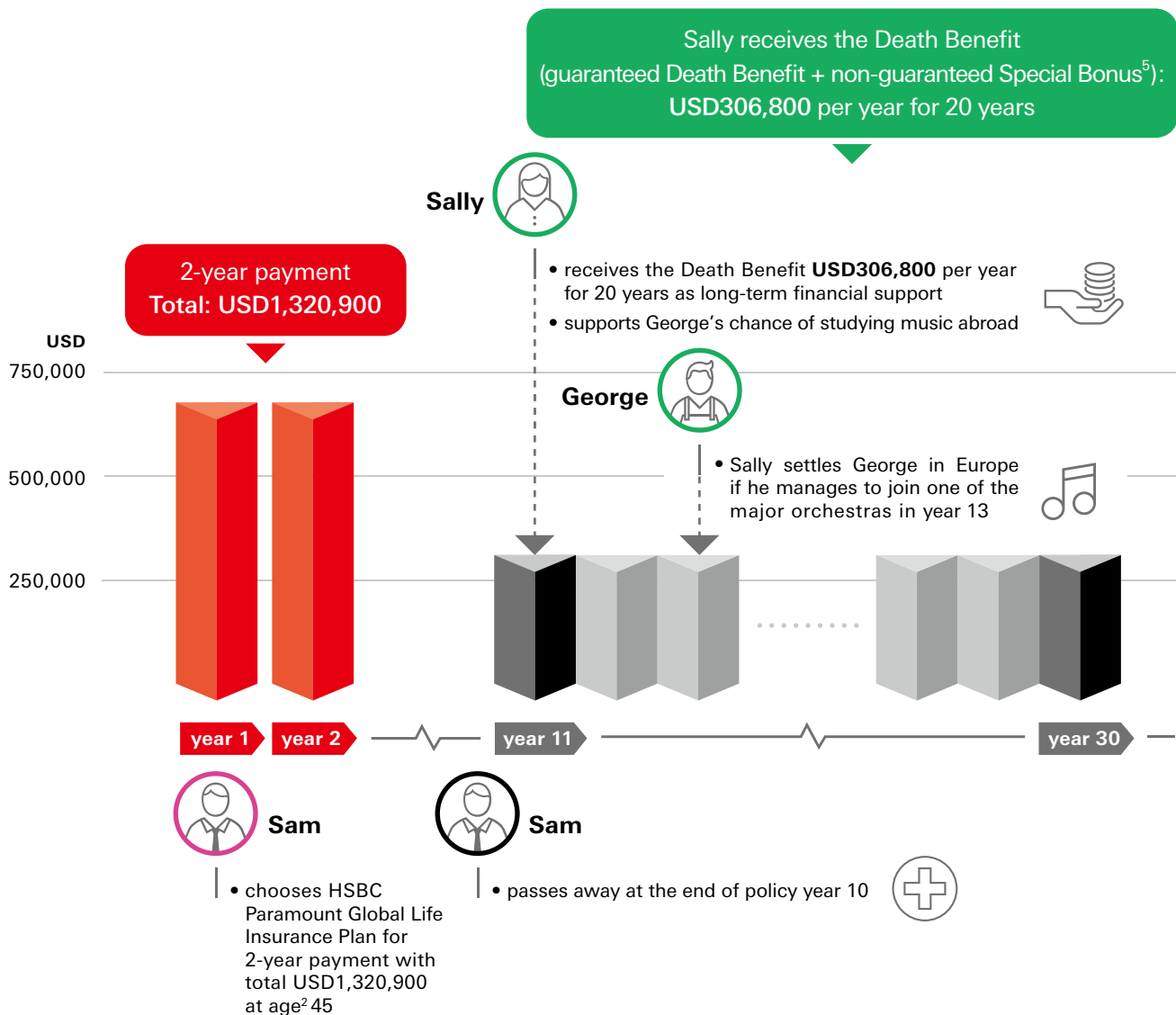
Remarks:

- Calculation of Net Cash Value is : Guaranteed Cash Value (USD1,056,750) + non-guaranteed Special Bonus⁵ (USD278,200)
- Calculation of Net Cash Value is : Guaranteed Cash Value (USD1,056,750) + non-guaranteed Special Bonus⁵ (USD1,647,950)
- Calculation of Death Benefit is : guaranteed Death Benefit (USD5,000,000) + non-guaranteed Special Bonus⁵ (USD593,350)
- Calculation of Death Benefit is : guaranteed Death Benefit (USD5,000,000) + non-guaranteed Special Bonus⁵ (USD1,741,500)

Let's look at Sam's story

Scenario 2

If Sam passes away at the age² of 55, Sally will receive the Death Benefit in regular instalments over 20 years in accordance with the Death Benefit Settlement Option chosen by Sam. In addition to giving his family sufficient financial support to maintain their quality of life should anything unexpected happen, Sam's plan is to maximise George's chance of studying music abroad. The payments would go a long way towards ensuring his family's long-term financial wellbeing and helping George settle in Europe if he manages to join one of the major orchestras there.



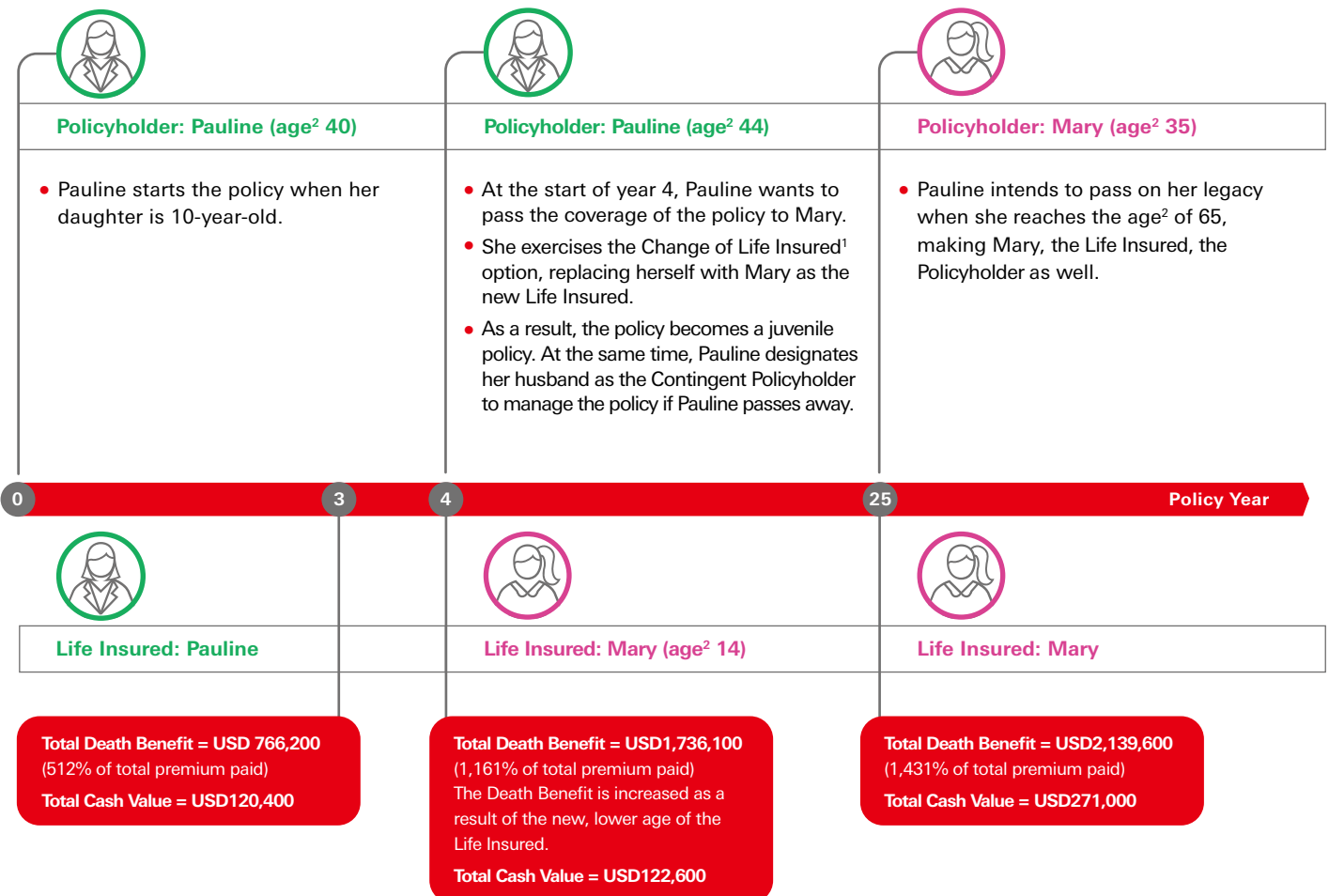
Let's look at Pauline's story



Pauline, 40, and her husband have a 10-year-old daughter, Mary. Pauline wants to help secure her family's future with a life insurance policy which would also give her the flexibility to pass on her wealth to Mary and help her tackle any challenges she may face in the future. With these criteria in mind, she takes out an HSBC Paramount Global Life Insurance Plan, with herself as the Life Insured and Mary as the Beneficiary.

Pauline chooses HSBC Paramount Global Life Insurance Plan (Single premium) to meet her needs

Policyholder and Life Insured	Pauline	Single Premium	USD149,490
Beneficiary	Mary	Sum Insured	USD750,000



Assumptions for Sam's and Pauline's story:

- i. The above examples are hypothetical and for illustrative purposes only.
- ii. The above examples are independent events and unrelated.
- iii. Sam, Pauline and Mary are standard non-smokers residing in Hong Kong.
- iv. No partial surrender has been made during the policy term.
- v. All premiums have been paid in full during the premium payment period.
- vi. There is no outstanding policy loan while this policy is in force.
- vii. The Special Bonus⁵ scale and investment returns are assumed to remain unchanged throughout the policy term.
- viii. The underwriting conditions applicable to an actual instance of Change of Life Insured¹ would be assessed on a case-by-case basis at our discretion, taking into consideration multiple factors, including but not limited to, any changes in the underlying mortality risk, revisions made to the policy term and the latest economic outlook.
- ix. In Sam's story, the remaining amount of Death Benefit will be left in the Company to accumulate at the non-guaranteed interest (assuming 1% p.a.), until the full amount of benefits has been paid to the Beneficiary(ies).

Product summary

Premium Payment Period/Issue Age ²	Premium Payment Period	Issue Age ²
	Single premium:	15 days after birth to age ² 75
	Annually:	
	2 years, 3 years or 5 years	15 days after birth to age ² 70
	10 years	15 days after birth to age ² 65

Policy Currency USD

Policy Term Whole of life

Premium Payment Method Single premium or annually, through:

- HSBC bank account (for initial premium) / any bank account (for subsequent premium(s)) ; or
- Cheque

Sum Insured Minimum: USD750,000 (per policy)
(For Life Insured aged² 18 or below (per life), the maximum Sum Insured is USD5,000,000)

Death Benefit Subject to the terms of the Policy, if the Life Insured were to pass away during the term of the Policy, the Death Benefit payable is guaranteed Death Benefit plus Special Bonus⁵ (if any) and Policy Value Management Balance (if any) less any Indebtedness⁶, as of the date of death of the Life Insured. Guaranteed Death Benefit would be equal to a certain percentage of Sum Insured ("Applicable Percentage") stated in the below table.

Life Insured's death happens	Applicable Percentage
Before the Designated Anniversary (ie the 10 th Policy Anniversary or the Policy Anniversary immediately following the Life Insured aged ² 70, whichever is later)	100%
On the Designated Anniversary / within the 1 st policy year from the Designated Anniversary	95%
Within the 2 nd policy year from the Designated Anniversary	90%
Within the 3 rd policy year from the Designated Anniversary	85%
Within the 4 th policy year from the Designated Anniversary	80%
Within the 5 th policy year from the Designated Anniversary and thereafter	75%

Death Benefit Settlement Option

The Policyholder can choose one of the Death Benefit Settlement Options at the time of application or make the request after policy issuance. Subject to the terms of the Policy, the Beneficiary(ies) will receive the Death Benefit:

- in a lump sum payment (Death Benefit will be paid in this option if the Policyholder does not select any settlement option); or
- By regular instalments (only applicable to policies without any assignment).

Regular instalments will be paid to the Beneficiary(ies) annually over the selected tenor:

- 10, 20 or 30 years. Remaining amount of benefits will be left in the Company to accumulate at the non-guaranteed interest if any as determined by us, until the full amount of benefits has been paid to the Beneficiary(ies).
- The Beneficiary(ies) does not have the right to change the Death Benefit Settlement Option set by the Policyholder at any time.
- If the Beneficiary(ies) passes away while he is receiving the Death Benefit in regular instalments, the remaining amount of the Death Benefit (or, if there is more than one Beneficiary, the portion of the remaining amount of the Death Benefit attributable to that Beneficiary) as at the Beneficiary's death will be paid in a lump sum to the estate of the Beneficiary(ies).
- Only 1 settlement option can be selected at any one time for all the Beneficiaries of a Policy. After the Life Insured passes away, the selected settlement option cannot be changed.

The regular instalments option will not be accepted if no Beneficiary(ies) has been designated by the Policyholder under the Policy.

Guaranteed Cash Value

The cash value of your Policy at any time during the policy term

Guaranteed Cash Value refers to the cash value of your Policy that accumulates over time during the policy term. It is calculated based on the Sum Insured at the relevant time and the cash values table in your Policy Schedule.

Net Cash Value

The amount that is, at any time, equal to Guaranteed Cash Value plus Special Bonus⁵, if any, less any Indebtedness⁶.

Special Bonus⁵

The Special Bonus (if any) is non-guaranteed. It will be declared at our absolute discretion. The amount of any potential Special Bonus will be determined by us when it becomes payable.

The Special Bonus (if any) shall be paid when you fully or partially surrender or terminate the Policy, when it lapses or in the event of the death of the Life Insured. Upon the exercise of the Policy Value Management Option, a portion of the Guaranteed Cash Value and Special Bonus (if any) will be allocated to the Policy Value Management Balance to accumulate with interest.

The Company will update you on the amount of the Special Bonus (if any) that is current on each Policy Anniversary through the respective annual statement. Such amounts as shown on the annual statement(s) may be lower or higher than those illustrated on the earlier annual statement(s) issued. Please refer to the section "Key risks - Non-guaranteed benefit" for details on key risk factors.

Surrender Benefit – the amount you will receive if you terminate your policy or a portion thereof during the policy term

Surrender Benefit is equivalent to:

- Guaranteed Cash Value;
- plus Special Bonus⁵ (if any);
- plus Policy Value Management Balance (if any);
- less Indebtedness⁶ (if any).

Product summary

Partial Surrender

You may request to partially surrender this Policy by reducing the Sum Insured. Any request to reduce Sum Insured is subject to the following 2 minimum amount requirements which shall be determined by the Company from time to time:

- (i) a minimum amount of reduction of Sum Insured per transaction; and
- (ii) a minimum amount of the Sum Insured after such transaction.

To apply for it, you have to submit a written request in a form prescribed by the Company. If the request is approved by the Company, the Net Cash Value attributable to the reduced portion of the Sum Insured, if any, will be payable to the Policyholder.

Upon the reduction of Sum Insured, the Total Basic Plan Premiums Paid⁴ under this Policy will be adjusted and reduced proportionally. Consequential adjustments will be made in the calculations of Guaranteed Cash Value, Special Bonus⁵ (if any) and Death Benefit in accordance with the terms of the Policy. A policy endorsement with the revised Policy Schedule will be issued to the Policyholder after the reduction of Sum Insured has taken effect.

Upon the partial surrender of this Policy, a portion of the Special Bonus⁵ (if any) attributable to the reduced portion of the Sum Insured may, at the Company's discretion, be declared and such amount, if any, will be payable as part of the partial surrender payment.

Policy Value Management Option

After the 20th Policy Year, if there is no outstanding policy loan or premiums, you may apply to exercise this option to lock in a portion of the Plan's Net Cash Value. The amount you choose to lock in is guaranteed upon exercising the Policy Value Management Option and will be allocated to the Policy Value Management Balance to accumulate at a non-guaranteed interest rate, which will be adjusted from time to time at the Company's discretion. To apply for this option, you must submit a form made available by us.

The exercise of this option is subject to the following 2 minimum amount requirements which shall be determined by the Company and adjusted from time to time without prior notice to Policyholders:

- (i) The Net Cash Value to be allocated per transaction; and
- (ii) The remaining Sum Insured after the exercise of this option.

Upon the exercise this option, the Sum Insured and Total Basic Plan Premiums Paid⁴ under the Policy will be adjusted and reduced proportionally and consequential adjustments will be made in the calculations of Guaranteed Cash Value, Special Bonus⁵ (if any) and Death Benefit. If the request is approved by the Company, a policy endorsement with the revised Policy Schedule will be issued to the Policyholder. Cancellation, termination or reversal will not be allowed after this option is exercised.

Policy Value Management Balance

The amount of the accumulated proceeds from exercising the Policy Value Management Option which is allocated to the Policy to accumulate at such non-guaranteed interest rate(s) as is determined at the Company's discretion from time to time, less any previously withdrawn amounts. Such balance, if any, can be withdrawn in cash by the Policyholder at any time by submitting to us a written request in a form prescribed by the Company.

Change of Life Insured¹

You are entitled to exercise the Change of Life Insured option for your Policy, up to 3 times per Policy, after the 3rd policy year or after the end of the premium payment period provided all premiums are fully paid, whichever is later. Any Change of Life Insured is subject to evidence of insurability and our approval which is based on the underwriting conditions of the Life Insured.

The Policy will provide whole of life coverage for the new Life Insured every time the Life Insured is changed (such change shall be subject to our approval). A new incontestability period will also apply.

For any Change of Life Insured which triggers the new Sum Insured to be lower than the original Sum Insured, the Policyholder may apply to increase the new Sum Insured for the new Life Insured up to the amount of the original Sum Insured before the change with the payment of additional premiums. Any such request will be assessed on case-by-case basis and is at our discretion.

Contingent Policyholder

Subject to the terms of the Policy, Policyholder can designate a Contingent Policyholder at any time for his/her juvenile Policy. The option of Contingent Policyholder is available for the Policy without any assignment.

If a Contingent Policyholder becomes the new Policyholder, he/she shall assume all the obligations and be entitled to exercise all the rights belonging to the Policyholder, under specified conditions and subject to the terms of the Policy.

Please refer to the detailed terms and conditions as well as exclusions applicable to Contingent Policyholder.

Supplementary Benefit

Additional Accidental Death Benefit³ (with no additional premium required)

Please refer to the detailed terms and conditions and product provisions in details.

Important notes

Cooling-off period

HSBC Paramount Global Life Insurance Plan is a lifetime insurance plan with a savings element. Part of the premium pays for the insurance and related costs including, but not limited to, policy acquisition, maintenance and claims costs.

If you are not satisfied with your policy, you have a right to cancel it within the cooling-off period and obtain a refund of any premiums and levies paid, subject to any market value adjustment (applicable to single premium policies) (see section below for details of market value adjustment). A written notice signed by you together with your policy (if received) should be received by the office of HSBC Life (International) Limited at 18/F, Tower 1, HSBC Centre, 1 Sham Mong Road, Kowloon, Hong Kong within the cooling-off period (that is, a period of 21 calendar days immediately following either the day of delivery of the Policy or the day of delivery of the cooling-off notice to the policyholder or the nominated representative, whichever is earlier).

After the expiration of the Cooling-off Period, if you cancel the Policy before the end of the policy term, the projected Net Cash Value that you receive may be less than the total premium you have paid.

Market value Adjustment for single premium policy

During the cooling-off period, single premium policy is subject to market value adjustment, which refers to the amount of the shortfall (if any) by which the value of investment for the single premium at the time when the cancellation notice on the Policy is received by us has fallen below the amount of the single premium paid.

Suicide

If the Life Insured commits suicide, whether sane or insane, within one year of the issue date or from the effective date of reinstatement, or the effective date of the last Change of Life Insured¹, whichever is later, the Death Benefit payable under policyholder's policy will be limited to the refund of the amount of premiums policyholder paid to us less any amount we paid to the beneficiary(ies) since the policy date.

If the Life Insured commits suicide, whether sane or insane, within one year of the date of any increase in Sum Insured, such increase shall be deemed not to have taken effect in determining the Death Benefit payable and any additional premiums or charges arising as a consequence of the increase in sum insured shall be reversed. Please refer to Policy Provisions of the Basic Plan for detailed terms and conditions.

Policy Loan

You may apply for a Policy Loan provided that the amount borrowed (including any previous unpaid borrowed amount) does not exceed 90% of the Guaranteed Cash Value after Indebtedness⁶. You will be advised of the rate of interest as determined by the Company which may vary from time to time.

Any partial surrender or exercise of the Policy Value Management Option may reduce the Guaranteed Cash Value and Death Benefit of the Policy. Upon the partial surrender of the Policy, a portion of the Special Bonus⁵ (if any) attributable to the reduced portion of the Policy Amount may be declared at the Company's discretion and such amount, if any, will be payable as part of the partial surrender payment subject to the applicable requirements. Please refer to the Policy Provisions for detailed terms and conditions of partial surrender. When the Policy Loan with accrued interest exceeds the Guaranteed Cash Value, the Policy may lapse.

Please be reminded that any Indebtedness⁶ on this Policy outstanding at the time of any payment under the Policy will be deducted from the amount otherwise payable. The Company's claim for any Indebtedness⁶ shall be prior to any claim of the Policyholder or the Beneficiary(ies) or the assignee(s) or other persons.

Tax reporting and financial crime

We may from time to time request information from you regarding you and your Policy for the Company and other members of the HSBC Group to meet certain obligations to legal or regulatory bodies, government or tax authorities in Hong Kong and overseas. If you fail to provide the Company information that is requested from you or if you present a financial crime risk to a member of the HSBC Group, such consequences as set out in your policy terms include that the Company may:

- Take such actions as are necessary to enable it or the member of the HSBC Group to meet its obligations;
- Be unable to provide new, or to continue to provide any, services to you;
- Be required to withhold payments or benefits that would otherwise be due to you or your policy and pay them to tax authorities; and
- Terminate your Policy.

Should any benefits or payments be withheld and/or the Policy be terminated by the Company, the amount you get back plus the total amount you have received before policy termination (if any) may be less than what you have paid. The Company recommends that you seek your own independent professional advice on your tax liabilities and tax position in relation to your Policy.

Termination conditions

We have the right to terminate your Policy under any of the following circumstances:

- If you cannot make an overdue premium payment by the end of the Grace Period;
- The Policy Loan with accrued interest exceeds the Guaranteed Cash Value;
- We reasonably consider that by continuing the Policy or our relationship with you, we may break any laws or the Company, or a member of the HSBC Group, may be exposed to action or censure from any authority; or
- We have the right to terminate pursuant to the terms of any Supplementary Benefit.

Please refer to the Policy Provisions for detailed terms and conditions on termination.

Applicable laws

The laws governing the Policy are the laws of Bermuda. However, in the event of any dispute arising in the Hong Kong SAR, the non-exclusive jurisdiction of the Hong Kong SAR courts will apply.

Missing premium payments

We will give you a 30-day Grace Period for making premium payments. If you cannot make the payment by the end of the Grace Period, we will grant you an automatic premium loan to cover the unpaid premium provided that the Guaranteed Cash Value less any outstanding Policy Loans, interest and premiums of your Policy calculated immediately before the due date of the relevant unpaid premium is greater than the amount of the unpaid premium. We will apply interest on such a loan at a rate determined by us from time to time. If the Guaranteed Cash Value less any outstanding Policy Loans, interest and premiums at the time is not enough to cover the unpaid premium, your Policy will be discontinued and we will pay you the Net Cash Value as at the due date of the first unpaid premium.

Key risks

Credit and insolvency risks

The product is an insurance policy issued by the Company. **You are subject to the credit risk of the Company.** Your premiums paid will form part of the Company's assets. You do not have any rights or ownership over any of those assets. Your recourse is against the Company only.

Non-guaranteed benefit

The scale for calculating the Special Bonus⁵ (if any) is not guaranteed and is determined by the Company from time to time. Whether the Special Bonus⁵ is payable and the size of the Special Bonus⁵ to be paid **depend on how well the Company has performed with regard to investment returns on the assets supporting the policies as well as other factors including but not limited to claims, lapse experience, expenses and the long-term future performance outlook.** The key risk factors are described below:

- **Investment risk factors – The investment performance of the assets supporting the policies could be affected by changes in interest rates and its outlook** (which affect both interest earnings and values of assets), fluctuations in prices of growth assets and various market risks including, but not limited to, currency risk, credit spread and default risk.
- **Claims factors – The actual experience of mortality and morbidity is uncertain**, which may lead to higher than expected claims or living benefit payment and impact the overall performance of the product.
- **Persistency factors – The actual experiences of policy surrender (full or partial), policy lapse and exercise of Policy Value Management are uncertain**, and therefore it has impacts on both the current performance and future return of the portfolio of the policies.
- **Expense factors – The actual amount of any direct expenses** (eg commission, underwriting, policy acquisition and maintenance expenses) and indirect expenses (eg general overhead costs) incurred and **apportioned to the group of policies may be higher than expected** and impact the overall performance of the product.

The interests earned on the Policy Value Management Balance (where applicable) are determined based on an interest rate that is not guaranteed and may be adjusted by the Company at its discretion from time to time.

Risk from delayed or missed payments of premiums due

Any delay in or missing of the payment of premiums due **may lead to policy lapses and the amount, if any, you get back may be significantly less than what you have paid.**

Risk from surrender

In the event that you have to fully or partially surrender your Policy during the early years, **you may receive an amount significantly less than the premiums paid.**

Liquidity risk

We would expect you to keep your Policy for the entire policy term. In the event that you have liquidity needs due to any unexpected circumstances, you may apply for a Policy Loan or surrender your Policy in full or in part for cash pursuant to the policy terms. However, **this may cause your Policy to be discontinued or terminated earlier than the original policy term. There is always a risk that you would receive an amount which may be less than the premiums you have paid.**

In the event that you exercise the Policy Value Management Option, the Aggregate Cash Value under the Policy (which is used in the calculation of the surrender value and Death Benefit under the Policy) at a future point in time may be lower or higher than it would have been if you had not chosen to exercise the option.

Inflation risk

You must take into account the **risk of inflation, which will likely cause the future cost of living to rise.** With inflation in place, you should expect that **you or your assigned Beneficiary(ies) will receive an amount that is less in real terms in the future,** even if we have done our best to serve your policy.

Policy currency risk

You are subject to exchange rate risks. If your Plan is denominated in a currency other than the local currency, or, if you choose to pay premiums or receive benefits in a currency other than the policy currency, **the actual amount paid or received by you will be subject to change according to the prevailing exchange rate** to be determined by the Company from time to time between the policy currency and the local/payment currencies. The fluctuations in exchange rates may have on the amount of payments including but not limited to premium payments, levy payments and benefit payments.

Risks from assigning your policy

If your policy is assigned to a lender (ie Assignee) as collateral, you will be subject to interest rate risk, which may increase costs of serving the loan and risk of default in repaying the loan. Upon repayment default or failure to repay the loan under the relevant assignment or loan agreement or other facility agreements of similar nature, the Assignee may exercise the right to surrender the Policy on your behalf. You may lose the life coverage and other benefits as a result.

We will pay the Death Benefit or other benefit amount first to the Assignee (unless otherwise advised by the Assignee) and any remaining balance of Death Benefit or other benefit amount to the Policyholder or Beneficiary (as the case may be).

You may also face the risk of policy information and personal data being released to the Assignee.

More about participating policy

We issue participating life insurance policies providing both guaranteed and non-guaranteed benefits. Guaranteed benefits may include the Death Benefit, Guaranteed Cash Value and other benefits that vary according to your chosen plan. Non-guaranteed benefits comprise the policy dividends which allow Policyholders to share in the financial performance of the life insurance operation.

For HSBC Paramount Global Life Insurance Plan, the policy dividends, if any, are in the form of:

Special Bonus⁵ which is declared upon early termination of the Policy due to, for example, death, surrender or the exercise of Policy Value Management Option.

The Special Bonus⁵ amount may change from time to time based on the performance over the life of the Policy before the time of declaration and prevailing investment market conditions. The actual amount will not be determined until it is payable.

Please refer to the section "Product summary" of this brochure for more details.

What factors will affect your Special Bonus⁵?

The Special Bonus⁵, if any, is not guaranteed. The size of the Special Bonus⁵ and whether it is payable depend on factors including, but not limited to:

- The investment performance of the assets supporting the Policy;
- Claims, lapses, and expenses experiences; and
- The long-term expected future performance of investments and other experiences mentioned above.

If the performance over the long term is better than expected, the Special Bonus⁵ paid would increase. If the performance is below expectations, the Special Bonus⁵ paid would decrease.

Please refer to the section "Key risks - Non-guaranteed benefit" of this brochure for more details.

What are the key benefits of participating policies?

The key feature of participating policies relative to other forms of insurance policies is that in addition to the guaranteed benefits, you will also benefit from an additional Special Bonus⁵ payment if the investment performance is better than that required to support the guaranteed benefits. The better the performance, the greater the Special Bonus⁵, and, conversely, the worse the performance, the lower the Special Bonus⁵.

Dividend philosophy

Establishing a risk-sharing mechanism

We have a clear interest in the performance of your participating Policy as our participating business operates on the principle of sharing risks between you and ourselves to achieve a reasonable balance. We regularly review the level of Special Bonus⁵ payable to you. Both the past actual performance and management's expectations for the long-term future performance will be assessed against the assumed level. If variances arise, considerations will be taken for sharing these with you through adjusting the Special Bonus⁵ scales.

Fairness across Policyholder groups

To ensure fairness between policyholders of participating products, we will carefully consider the experience (including investment performance) of various policy groups such as products, product generations, currencies and issue years so that each policy group will receive a fair return based mainly on its own performance. To balance the interest between you and us, a dedicated committee formed from a group of professionals will provide independent advice on managing the participating policies and determining the Special Bonus⁵.

Stable long-term returns

When considering adjusting the Special Bonus⁵ scales, we strive to maintain a more stable payout to you by smoothing, which means the Special Bonus⁵ level will only be changed if the actual performance is significantly different from the assumed level over a period of time, or if management's expectations of long-term future performance change substantially.

We may also reduce the extent of smoothing or even stop smoothing the effects of the change in asset values for a time in the determination of the Special Bonus⁵. We would do this to protect the interests of the remaining Policyholders. For example, we may reduce smoothing when payouts with smoothing are higher than payouts without smoothing.

Investment policy and strategy

We follow an asset strategy that:

- i) Helps to ensure that we can meet the guaranteed benefits that we have committed to you;
- ii) Delivers competitive long-term returns to you through Special Bonus⁵; and
- iii) Maintains an acceptable level of risk.

The assets supporting the participating Policies consist of fixed income and growth assets. The **fixed income assets** predominately include fixed income assets issued by corporate entities with good credit ratings (average A-rated or above) and long-term prospects. **Growth assets**, including equity-type investments and alternative investments such as property, private equity or hedge funds, as well as structured products including derivatives, are utilised to deliver returns that are more reflective of economic performance over the long term.

Our investment portfolios are well diversified across various types of assets, and are invested in varied geographical markets (mainly Asia, the United States and Europe), currencies (mainly USD) and industries. The assets are carefully managed and monitored according to our own acceptable level of risk.

More about participating policy

Investment policy and strategy

Asset type	Long-term target allocation percentage
Fixed income assets	55% - 75%
Growth assets	25% - 45%

Note: there could be slight deviations from the above range due to market fluctuations.

We consider other factors when deciding the actual asset allocations, including, but not limited to:

- Current and expected future market conditions;
- Guaranteed and non-guaranteed benefits of the policies;
- The acceptable risk level of the policies;
- Expected economic growth after adjustment for inflation over a period of time; and
- Investment performance of the assets supporting the policies.

Subject to our investment policy, actual asset allocation could deviate from the above long-term target allocation from time to time.

For Policies with the Policy Value Management Option exercised, the assets supporting the Policy Value Management Balance are 100% invested into fixed-income assets.

Accumulation interest rate

You can choose to exercise the Policy Value Management Option to allocate a portion of the Net Cash Value to the Policy Value Management Balance (if any) to accumulate with interest (if any).

Interest rates are not guaranteed, and will be reviewed by us regularly with reference to the following factors:

- Portfolio yields of fixed income asset;
- Prevailing market conditions;
- Expectations of future fixed income asset yields;
- The cost associated with the provision of this interest accumulation service; and
- The likelihood and duration of policyholders leaving their payment for accumulation

The policy of determining the Special Bonus⁵ (if any) and accumulation of interest rates may be reviewed and adjusted by us from time to time.

For more updated information, please visit our website www.hsbc.com.hk/insurance/info/.

You may also visit the above website to review our dividend history. The past or current performance of our business may not be a guide for future results.

Endnotes

- 1 Each Policyholder is entitled to the Change of Life Insured of Policy for up to 3 times per policy after the 3rd Policy Year or after the end of the premium payment period provided all premiums are fully paid, whichever is later. Change of Life Insured is subject to evidence of insurability and approval by the Company which is based on the underwriting conditions of the Life Insured. Any such request will be assessed on case-by-case basis and is at our discretion, with consideration of multiple factors, including but not limited to the change in underlying mortality risk, change in policy term, latest economic outlook. Any Change of Life Insured may trigger consequential adjustments to the Sum Insured, Guaranteed Cash Value, Special Bonus⁵ (if any) and the Death Benefit. If it triggers a new, lower Sum Insured, the Policyholder may apply to increase the new Sum Insured for the new Life Insured prior to the change, up to the amount of the original Sum Insured with the payment of an additional premium. Any such request will be assessed on a case-by-case basis and is at our sole discretion.
- 2 Age means the age of the Life Insured or the Policyholder (where applicable) at his/her next birthday.
- 3 Additional Accidental Death Benefit will terminate when the Life Insured attains the age² of 80 or payout of the benefit or the Policy is terminated (whichever is earlier). The maximum benefit amount for each policy is subjected to underwriting. Please refer to the Policy Provisions of the Supplementary Benefits for detailed terms and conditions as well as exclusions.
- 4 Total Basic Plan Premiums Paid refers to the total amount of premium due under the Basic Plan based on the standard premium only (whether or not actually paid) as of the date of death of the Life Insured. Please refer to the Policy Provisions for detailed terms and conditions.
- 5 The amount of Special Bonus (if any) is not guaranteed and the payment is subject to the Company's discretion.
- 6 Indebtedness means the sum of all outstanding Policy Loans or Automatic Premium Loans advanced in accordance with the Policy, any accrued interest on such loans, and any outstanding premiums or payments under this Policy.

More information

Planning for your financial future is important. Let us review your current and future needs to help you decide if HSBC Paramount Global Life Insurance Plan is the right product to help you fulfil your personal goals.

You can visit any HSBC branch and arrange for a financial planning review with us.

Click www.hsbc.com.hk/insurance

Visit any HSBC branch



You can find more information about the product on HSBC's website by scanning the QR code.

HSBC Paramount Global Life Insurance Plan

HSBC Life (International) Limited

HSBC Life (International) Limited (“the Company”, “we” or “us”) is incorporated in Bermuda with limited liability, and is one of the HSBC Group’s insurance underwriting subsidiaries.

Hong Kong Special Administrative Region office

18/F, Tower 1, HSBC Centre, 1 Sham Mong Road, Kowloon, Hong Kong

The Company is authorised and regulated by the Insurance Authority (“IA”) to carry on long-term insurance business in the Hong Kong Special Administrative Region.

The Hongkong and Shanghai Banking Corporation Limited (“HSBC”) is registered in accordance with the Insurance Ordinance (Cap. 41 of the Laws of Hong Kong) as an insurance agency of the Company for the distribution of life insurance products in the Hong Kong Special Administrative Region. HSBC Paramount Global Life Insurance Plan is a product of the Company but not HSBC, underwritten by the Company and it is only intended for sale through HSBC in the Hong Kong Special Administrative Region.

In respect of an eligible dispute (as defined in the Terms of Reference for the Financial Dispute Resolution Centre in relation to the Financial Dispute Resolution Scheme) arising between HSBC and you out of the selling process or processing of the related transaction, HSBC is required to enter into a Financial Dispute Resolution Scheme process with you; however, any dispute over the contractual terms of the above insurance product should be resolved between the Company and you directly.

The Company accepts full responsibility for the accuracy of the information contained in the Product Brochure and confirms, having made all reasonable enquiries, that to the best of its knowledge and belief, there are no other facts the omission of which would make any statement misleading. The information shown therein is intended as a general summary. Please refer to your insurance policy for the detailed terms and conditions.

June 2022

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