



Stocks Monthly Investment Plan ("SMIP") Monthly Brokerage Fee Waiver Offer

Promotional terms and conditions

General terms and conditions

1. The Hongkong and Shanghai Banking Corporation Limited, Hong Kong (the "Bank" or "HSBC") reserves the right to change these terms and conditions at any time and the offer may be withdrawn or terminated by the Bank at its discretion without prior notice. The Bank accepts no liability for any such change, withdrawal and/or termination.
2. No person other than the customer and the Bank will have any right to enforce the provisions of these terms and conditions.
3. In the event of any dispute arising out of this promotion, the decision of the Bank shall be final and conclusive.
4. All remarks and footnotes stated in the promotional materials are intended to serve as part of the Promotional Terms and Conditions. If there is any discrepancy between the remarks and footnotes and the terms and conditions set out herein, these terms and conditions set out herein shall apply.
5. The offer under this promotion is provided subject to the prevailing regulatory requirements.
6. All the terms and conditions listed are governed by and construed in accordance with the laws of the Hong Kong Special Administrative Region.
7. Each of the Bank and the customer submits to the non-exclusive jurisdiction of the courts of Hong Kong Special Administrative Region but these Promotional Terms and Conditions may be enforced in the courts of any competent jurisdiction.
8. Where there is any discrepancy or inconsistency between the Chinese and English versions of these terms and conditions, the English version shall apply and prevail.

Specific terms and conditions for Stocks Monthly Investment Plan ("SMIP") Monthly Brokerage Fee Waiver (the "SMIP Offer")

1. The SMIP Offer is effective from 28 June 2010 until further notice (the "Promotional Period"). Customers can enjoy the brokerage fee waiver, inclusive of standard brokerage fee of 0.25% and all transaction related charges: Securities and Futures Commission transaction levy, Hong Kong Exchanges and Clearing Limited trading fee and stamp duty, deposit transaction charge and Central Clearing and Settlement System fee.
2. The SMIP Offer is applicable to all new and existing investment customers of HSBC who have any existing SMIP or set up a new SMIP during the Promotional Period through any channel (including branches).

3. Risk disclosure:

Making available to you any advertisements, marketing or promotional materials is part of our Bank's ordinary course of securities dealing business. It shall not, by itself, constitute solicitation of the sale or recommendation of any investment products.

Investment involves risk. Notwithstanding the benefits of offer(s) mentioned herein, you should carefully consider the risks and features of any investment products (including but not limited to equities/exchange traded funds/exchange traded derivatives & structured products) or services mentioned herein to assess whether they are appropriate for you in view of your investment experience, objectives, financial resources and relevant circumstances. The price of investment products may move up or down. Losses may be incurred as well as profits made as a result of buying and selling investment products.

The contents of this document have not been reviewed by the Securities and Futures Commission of Hong Kong or any regulatory authority in Hong Kong.

Issued by The Hongkong and Shanghai Banking Corporation Limited